

DON'T LOSE YOUR LICENSE!



Post-Licensing Course

Presented by
Florida Real Estate Institute

March 3-8, 2014

8:30am—5:15pm

Location: St Augustine Board of Realtors Office
1789 Lakeside Ave.
St Augustine, FL. 32084

45-Hour Course For Sales Associate (SAL 45): *This course is required to be successfully completed within 18-24 months prior to the first expiration date of your sales associate license.*

This 45-hour course is designed to be a practical "nuts-and-bolts, how-to" course for a real estate Sales Associate. Selected topics include the law of agency, misrepresentation in real estate, appraising real property, competitive market analysis, obtaining listings, preparing and making listing presentations, marketing a listing, preparing real estate contracts, FHA, VA, and conventional financing, and closing real estate transactions. The tuition is **\$175**.

Tuition and Payment Plan:

The tuition for the Sales Associate Licensing Course is **\$175**. This amount includes all the necessary books and materials for the course. The tuition also includes the Weekend Review which is conducted in Orange Park.

The tuition may be paid by cash, check, VISA®, MasterCard®, or Discover® Card. Advanced registration and a full payment is required to reserve a seat. **SEE REGISTRATION FORM BELOW.**

REGISTRATION FORM

Please enroll me in the following **45-Hour Course For Sales Associate (SAL 45):** to be held at the St Augustine Board of Realtors

Name _____

Address _____ Email _____

City _____ ST _____ Zip _____ Day # (____) _____ Cell# _____

Enclosed is a check for payment in full or charge my credit card: Card# _____

Exp. Date _____ Card Billing Address (House/PO Box # & Zip: _____

Authorized Signature: _____

Return to: Florida Real Estate Institute, Inc.

590 Wells Rd., Suite 1, Orange Park, FL 32073

Jacksonville (904) 269-2555 Florida Toll Free 1-800-638-7040 Fax (904) 269-2509

