

SPECIAL THANKS TO  
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# ARBITRATION & PROCURING CAUSE

**JULY 23<sup>RD</sup>**  
**9AM-12PM**

**INSTRUCTOR: BRUCE AYDT, DSA, ABR, CRB, GRN, SFR, SRS**

**\$69 FOR MEMBERS  
AND NON-MEMBERS**

Have you ever had a commission dispute with another agent? Puzzled about how to know who is entitled to the disputed commission? Wonder how and what our obligations as REALTORS® are about disputed commissions? This class examines the process of resolving REALTOR® commission disputes based on the many questions about who is "entitled" to the cooperative commission. Based on the NAR guidelines about arbitration and "procuring cause," you'll learn the concepts of how the arbitration process works and the many factors an arbitration panel takes into account in deciding a procuring cause commission dispute.



Bruce Aydt is a REALTOR®, attorney and educator from St. Louis, Missouri with 30 years of real estate brokerage management experience. He currently serves as Senior Vice-President and General Counsel of Berkshire Hathaway HomeServices Alliance Real Estate. Active in all levels of REALTOR® organizations, Bruce has served as President of both the Missouri Association of REALTORS® and the St. Louis Association of REALTORS®. For the National Association of REALTORS®, Bruce has chaired the Professional Standards Committee, Legal Action Committee and State Leadership Forum and received the National Association's Distinguished Service Award. He is a nationally recognized educator on real estate issues and is the regular columnist on ethics issues for REALTOR® Magazine.

PRESENTED BY:



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407.846-0117

**LOCATED @ THE DEL WEBB CLUBHOUSE**  
**500 DEL WEBB BLVD., DAVENPORT, FL 33837**