

# PROVEN EXPERTISE. MAXIMUM RESULTS.



Now recognized by the NATIONAL ASSOCIATION OF REALTORS®



## The SRS designation is the premier credential in seller representation.

It is designed to elevate professional standards and enhance personal performance.

Whether you are new to the industry or a seasoned veteran, the SRS Course will redefine your 'normal' and reinvent the way you represent sellers. Come learn tips and tools that will equip you to list in today's marketplace.

- Increase listings and grow your business
- Demonstrate and communicate your value package
- Understand and apply the Code of Ethics & Standards of Practice
- Understand and comply with state license laws
- Understand and apply methods, tools and techniques to provide support and services that sellers want and need

**Agents, brokers and managers  
from all over the US and Canada say  
this course exceeded expectations and  
provided cutting edge tools to  
outperform the competition.**

### Earn Your SRS!

Click here to enter your course information:

Dates: July 22<sup>nd</sup> & 23<sup>rd</sup>

Time: 9:00am – 5:00pm both days

Location: 1789 Lakeside Ave. St Augustine, FL 32084

Cost: \$295.00

Phone # to register: 904-829-8738

email to register: [staff@stjohnsrealtors.org](mailto:staff@stjohnsrealtors.org)

Instructor: Barbara A. Fairfield, Dynamic Directions

CE: 11 Credit Hours



[www.SRSCouncil.com](http://www.SRSCouncil.com) | [www.Training4RE.com](http://www.Training4RE.com)



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