

# **Give Yourself A Raise in 2017!**

As a self-employed real estate professional, you know it's **not** how much money you *make* that matters, but how much money you *keep*! Especially now, with the higher tax rates.

## **"Proven Business Tax Strategies" For the Real Estate Professional**

**Thursday, 2/9/2017**

**1:30 pm-4:00 pm**

(Please arrive at 1:15 pm for registration.  
Seminar begins promptly at 1:30 pm)

**St. Augustine & St. Johns County Board of REALTORS  
1789 Lakeside Ave.  
St. Augustine, FL 32084**

**Fear not! This is not some dry tax prep snooze-fest.** It's an entertaining, fast paced power packed **free** session with practical strategies you can start using *now* to build your business and keep more of your income.

You might have a great bookkeeper or CPA handling your taxes, but that person is not involved in the day-to-day decisions of your business that can mean the difference between ***keeping-or losing-literally thousands of dollars*** over the course of the year.

**It's not about working harder-you're already working plenty hard-  
but working smarter. Learn things like...**

- Your Elite **Self-Employed Status and Benefits**
- **IRS Myths - BUSTED!**
- **Vehicle Deductions** Maximized
- **Home Office** Updates and Rules
- **Entertainment Strategies**
- **Medical Insurance Cost** -The Tax Truths & Strategies
- **Avoid** time-consuming (**potentially catastrophic!**) **IRS audits**
- **Optimize Efficiency & Deductibility** in your business!

**"Proven Business Tax Strategies"  
For the Real Estate Professional**

**RSVP To: Victor Raymos  
(904) 829-8738, ae@stjohnsrealtors.org**