MORTGAGE 101

ST. AUGUSTINE & ST. JOHNS COUNTY BOARD OF REALTORS®

1789 Lakeside Avenue *St. Augustine, FL. 32084 Phone: 904-829-8738 *Fax: 904-823-9512

Friday
March 22nd – 9:30am to 12pm

What it takes to get your customer to the closing table and what can kill the deal!

Loan flow
Required documentation



Credit
Income
Employment
Assets
Appraisal



Interest Rates

Loans / Products / Eligibility

Risk Factors/Overlays

Presenter: Penny James

Bring your questions for after!

To register for this class please call 904-829-8738 or email education@stjohnsrealtors.org.

